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BEFORE THE POSTAL REGULATORY COMMISSION WASHINGTON, D.C. 20268-0001

MAIL CLASSIFICATION SCHEDULE CHANGE (NEGOTIATED SERVICE AGREEMENTS)

Docket No. MC2012-1

NOTICE OF MINOR CLASSIFICATION CHANGES

(December 20, 2011)

Pursuant to 39 C.F.R. §§ 3020.90 and 3020.91, the United States Postal Service hereby submits this Notice of Minor Classification Changes, regarding the following changes to the Mail Classification Schedule (MCS) for Negotiated Service Agreements. With these changes, the Postal Service intends to clarify that the Postal Service may offer alternative postage payment methods for Negotiated Service Agreement (NSA) customers for both market dominant and competitive NSAs. These changes will only apply to customers that sign an NSA with the Postal Service that includes a customer-specific postage payment term. For instance, the Postal Service is today filing Priority Mail Contract 36 (Docket Nos. MC2012-2 and CP2012-6), which contains a customer-specific postage payment term.

A copy of the updated MCS reflecting the changes described above follows as an attachment. These changes shall become effective on January 5, 2012.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr. Chief Counsel, Pricing and Product Support

Elizabeth A. Reed

475 L'Enfant Plaza, S.W. Washington, D.C. 20260-1137 (202) 268-3179; Fax -6187 December 20, 2011

1600 Negotiated Service Agreements

1600.1 Description

Negotiated service agreements between the Postal Service and a mailer for customer-specific prices or fees and/or terms of service may be provided for a defined period of time in accordance with the terms and conditions of a written contract. A price associated with a negotiated service agreement is a price not of general applicability. The terms of a negotiated service agreement can specify prepayment or other methods for payment of postage and fees.

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2500 Negotiated Service Agreements

2500.1 Description

Negotiated service agreements between the Postal Service and a mailer for customer-specific prices or fees and/or terms of service may be provided for a defined period of time in accordance with the terms and conditions of a written contract. A price associated with a negotiated service agreement is a rate not of general applicability. The terms of a negotiated service agreement can specify prepayment or other methods for payment of postage and fees.